



March 2016
Issue 3

STATE OWNER NEWSLETTER

Monthly Reports

The concentrated focus on monthly reports is resulting in more Heaven's Best operators submitting their reports on time. This will continue to be an ongoing process and point of focus. We appreciate each of you living up to your master license agreement by making sure the report is submitted from every one of your subfranchisees.

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Regional Seminars

This month's City Owner Newsletter lists the regional seminars that have been scheduled for April and the first part of May. If you are planning on having a Regional Seminar in your area, you need to schedule that with our office as soon as possible. Please refer to our training schedule at the Corporate Office to avoid conflicts with your seminar. Cody Howard will be the one from our Corporate Office that will be attending the Regional Seminars this year.

International Seminar 2017

Our next International Seminar will be held during the month of March, 2017. The location will be Las Vegas, Nevada. More details will be given later. We would like all of our Master Franchisees, Franchisees, and Subfranchisees to attend.

We welcome your suggestions regarding the material that will be presented.

Monthly Fee Increase

In the State Owner Newsletter last month, we stated we would be announcing the increase of the monthly fee in the March Newsletter. However, it has been requested that the announcement not be made this month so that some of the State Owners can have their attorney finish reviewing the Master Franchise Agreement. It has also been requested that we wait another month until the Spring business kicks in before a general announcement is made to the City Operators.