



August 2017
Issue 8

STATE OWNER NEWSLETTER

Solar Eclipse

We are closing the corporate office for the solar eclipse happening in our city August 21st. The number of people flocking to our area is supposed to be crazy. Make sure your city owners know if they do not read the newsletter.

INSIDE THIS ISSUE

- *Solar Eclipse*
- *Selling the Business*
- *Helping Your City Owners*

Selling the Business

We are still in the process of selling the business. We cannot disclose any information at this time but hopefully very soon. We understand this is a difficult and frustrating time for you and us at the corporate office as well. It was not a very convenient thing for Cody to get sick and leave us. This time of transition is not a new concept in business when the CEO and leaves for whatever reason. We must all hang on and ride out the storm until things get settled. We appreciate so much all the support we are receiving from the good people involved in Heaven's Best. We are pleased at how things are running here at the corporate office day to day. We appreciate John, Linda, Bill, Ian, Nick and Holly so much for all they are doing to keep things going. Please continue to be patient, we are adjusting things as we can. As I am writing this I can envision Cody sitting at our counter at night with his lap top typing away on the newsletters. I think he would be happy with how things are running, despite of a few glitches.

Helping Your City Owners

Help your city operators understand the importance of planning ahead. Plan for fall, plan for winter and encourage them to contact their customers and book jobs. If they do not book jobs they have no income. Encourage your city operators to keep a supply of products on hand. Their contracts state they will keep a 30 day supply. They are all at the mercy of UPS.